

FULL-YEAR 2022 CONSOLIDATED TURNOVER: UP 6%

Unaudited data (€m) January 1 to December 31, 2022	<u>2022</u>	<u>2021</u>	<u>Change</u>
<u>Fourth quarter 2022</u>			
Thrustmaster gaming accessories	43.2	62.4	-31%
Thrustmaster	43.2	62.4	-31%
Hercules digital devices	3.7	3.2	+16%
OEM*	-	-	-
Hercules	3.7	3.2	+16%
Total	46.9	65.6	-29%
<u>Full-year 2022 turnover</u>			
Thrustmaster gaming accessories	175.5	167.8	+5%
Thrustmaster	175.5	167.8	+5%
Hercules digital devices	12.2	8.1	+51%
OEM*	0.3	0.9	-67%
Hercules	12.5	9.0	+39%
Total	188.0	176.8	+6%

* Accessories developed to accompany products of third-party companies (Original Equipment Manufacturer).

The Group's turnover grew 6% in fiscal 2022 to €188 million, with turnover up 5% at Thrustmaster and 39% at Hercules.

Fourth-quarter 2022 turnover came in at €46.9 million, down 29% compared with the same period a year earlier, when racing wheel shipments were particularly strong ahead of the release of flagship game Gran Turismo 7. Despite this unfavorable base effect, the Group had its all-time second-best fourth quarter.

Group sales held steady over the full year in the European Union and United Kingdom region and grew 10% in North America and 19% in the rest of the world.

Thrustmaster news

➤ **Racing wheels:** In the fourth quarter, Thrustmaster launched and maximized the visibility of its latest mass-market Force Feedback racing wheel, *T128*, launched in mid-October for PlayStation® or Xbox® consoles. This highly-competitive racing wheel is already off to a strong start in terms of online sales and is gradually establishing itself in the brick-and-mortar retail sector. It is expected to make a strong contribution to sales in 2023. The Group has also jumped into the fray of Direct Drive eSports products, launching its *T818* racing wheel base for PC, which has achieved early success in terms of its positioning and the intense racing experience it delivers. Available since December 20, it is now on sale in eight European countries via the Group's online shop. This new base is compatible with the entire Thrustmaster add-on ecosystem (which includes a variety of F1 and rally wheels and other products).

A Ferrari-licensed F1 version, *Thrustmaster T818 Ferrari SF1000 Simulator*, is set to launch in key countries in the second quarter of 2023 through the Group's usual distribution channels. It has already been very well received by drivers and the trade press.

➤ **Flight/joysticks:** In mid-November 2022, Thrustmaster launched the first civil aviation joystick officially licensed by Airbus for Xbox Series X|S consoles, combining magnetic technology and advanced connectivity. Its exclusive H.E.A.R.T. (Hall Effect AccuRate Technology™) technology recreates the feel of flying an Airbus A320 thanks to its precision and the modular ambidextrous design of its control stick (with swappable thumb buttons). The launch, orchestrated in conjunction with the makers of *Microsoft Flight Simulator*, offered the flight sim community a taste of a superb flying experience via live events that boosted visibility in the run-up to the end of the year.

➤ **Gamepads:** The Group is preparing to launch a major new product in the first half of 2023 that will deliver enhanced gameplay.

Hercules news

Hercules continued its mission to bring DJing within reach of the widest possible audience, launching limited editions of its hit *DJCONTROL MIX* mixing console and preparing to launch the *Hercules DJControl Inpulse 300 MK2* controller in partnership with Serato.

The NAMM Show, to be held in Los Angeles this April, will be a key event, with brand-new product launches expected to be announced.

2023 outlook

The Group expects retailers to reduce their inventory in the first half of the year, leading to lower shipments.

In the second half, a strong crop of new racing games (*Forza Motorsport*, *Test Drive Unlimited Solar Crown*, a new *WRC* game from EA and Codemasters, *F1® 2023*, *RENNSPORT*, etc.) will drive positive market momentum and boost the Group's sales.

The Group forecasts full-year turnover in excess of €150 million.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 10 countries (France, Germany, Spain, the UK, the United States, Canada, Italy, Belgium, Romania and China [Shanghai, Shenzhen and Hong Kong]) and distributes its products in more than 150 countries worldwide.

The Group's mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment for end users.

Contact: Guillemot Financial Information — Telephone: +33 (0) 2 99 08 08 80 — www.guillemot.com