

THIRD QUARTER 2022 TURNOVER

Unaudited data (€m) January 1, 2022 – September 30, 2022	2022	2021	Change
<u>Third quarter 2022</u>			
Thrustmaster gaming accessories	39.8	38.5	+3%
Thrustmaster	39.8	38.5	+3%
Hercules digital devices	3.2	1.5	+113%
OEM*	0.0	0.7	-
Hercules	3.2	2.2	+45%
Total	43.0	40.7	+6%
<u>Nine-month cumulative</u>			
Thrustmaster gaming accessories	132.3	105.4	+26%
Thrustmaster	132.3	105.4	+26%
Hercules digital devices	8.5	4.9	+73%
OEM*	0.3	0.9	-67%
Hercules	8.8	5.8	+52%
Total	141.1	111.2	+27%

* Accessories developed to accompany products of third-party companies (Original Equipment Manufacturer).

In the third quarter of 2022, the Group's turnover increased by 6% to €43 million. Hercules put in a particularly strong performance over the period, with sales up 45%, thanks in particular to the brand's *Impulse* range of DJ controllers.

The Group's sales were up 27% over the first nine months of the year, broken down as follows: up 16% in Europe, 33% in North America and 48% in the rest of the world.

Thrustmaster news

➤ **RACING:** the newly-released T128 mass-market racing wheel offers unparalleled racing sensations thanks to its Hybrid Drive Force Feedback. The included T2PM pedal set uses magnetic sensors to offer pinpoint precision for well-proportioned braking. This racing wheel is a real powerhouse of Thrustmaster technologies in an affordable and versatile package, offering new racers an immersive experience. The Group is also putting the finishing touches on its new high-end racing wheel featuring Direct Drive technology, whose total reveal is scheduled to take place on November 17.

➤ **FLIGHT:** Thrustmaster is getting ready for the early November launch of the first civil aviation joystick for Xbox Series X|S consoles, officially licensed by Airbus, combining magnetic technology and advanced connectivity. Its H.E.A.R.T (Hall Effect AccuRate Technology™) technology with exclusive precision recreates the unique feeling of flying an Airbus A320 thanks to the modular ambidextrous design of its control stick (with swappable joystick head button modules).

➤ **eSPORTS:** keen to represent reality as accurately as possible in the virtual world, Thrustmaster took part in the Paris Motor Show in mid-October for the first time, where it rubbed shoulders with key players in the automotive industry. Equipped with 14 simulators, the Thrustmaster space was a big hit with attendees, with thousands of visitors taking the opportunity to preview and try out the new T128 racing wheel.

Hercules news

On October 15, Hercules launched the exclusive *DJControl Mix Blue Edition* controller for the Amazon U.S. website. This exclusive edition is set to launch on Amazon Europe on November 15.

The *DJControl Mix* controller is also now available from Apple Premium resellers in China, where it can be found at a number of stores.

Financial position at September 30, 2022

At September 30, 2022, the Group had no net debt (with net debt excluding available-for-sale securities negative at -€24.6 million). The Group's available-for-sale securities, consisting of 443,874 Ubisoft Entertainment shares, were valued at €12.5 million.

Outlook

The Group can confirm its end-of-year Hercules and Thrustmaster releases and is maintaining its forecast of growth in both turnover and net operating income for fiscal 2022.

Looking forward, 2023 is set to be a dynamic year, with many new racing games due to be released in all categories (simulation, rally, Formula 1, etc.).

With eSports racing continuing to grow rapidly and the flight sim segment expanding, the Group is confident of its ability to maintain growth over the coming years.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 10 countries (France, Germany, Spain, the UK, the United States, Canada, Italy, Belgium, Romania and China [Shanghai, Shenzhen and Hong Kong]) and distributes its products in more than 150 countries worldwide.

The Group's mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment for end users.

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