

THIRD QUARTER 2021 TURNOVER

Unaudited data (€m) January 1, 2021 – September 30, 2021	2021	2020	Change
Third quarter 2021			
Thrustmaster gaming accessories	38.5	36.7	+5%
Thrustmaster	38.5	36.7	+5%
Hercules digital devices	1.5	2.5	-40%
OEM*	0.7	0.1	+600%
Hercules	2.2	2.6	-15%
Total	40.7	39.3	+4%
Nine-month cumulative			
Thrustmaster gaming accessories	105.4	75.6	+39%
Thrustmaster	105.4	75.6	+39%
Hercules digital devices	4.9	4.8	+2%
OEM*	0.9	0.4	+125%
Hercules	5.8	5.2	+12%
Total	111.2	80.8	+38%

* Accessories developed to accompany products of third-party companies (Original Equipment Manufacturer).

For the third quarter of fiscal 2021, the Group posted turnover of €40.7 million, up 4%.

This growth was limited by logistical constraints resulting in some invoicing being pushed back until the fourth quarter.

The Group maintained a high level of production throughout the third quarter, pre-routing products to storage warehouses in the United States and Europe to optimize availability for the end-of-year holiday season.

The Group's sales were up 38% over the first nine months of the year, broken down as follows: up 51% in Europe, 23% in North America and 28% in the rest of the world.

Thrustmaster news

➤ ***FLIGHT***: TCA Yoke Pack Boeing Edition, featuring the first officially-licensed Boeing yoke inspired by the iconic 787 Dreamliner, was unveiled at *FlightSimExpo*, the North American flight simulation conference, at the end of September. The yoke, with its all-metal internal structure and pendular mechanism, allows for an unprecedented level of realism when used with Microsoft

Flight totalled Simulator (for Xbox Series X|S and PC) and other flight sim games. The pack will be available for purchase from December.

- **RACING:** The brand-new T248 racing wheel for PlayStation®5 and PlayStation®4, announced at the end of August, has been a huge success. The American website www.motorsport.com, which attracts more than 35 million visitors per month, described it as a “clear class leader”. On October 11, the Spanish website www.pcmgames.com gave it a score of 98% and a Gold Award. The T248 racing wheel was released to the public on October 22 in Europe and North America, and will be available in the rest of the world in the run-up to the end of the year.
- **eSWAP GAMEPAD:** At the end of October, Thrustmaster will be launching the new *ESWAP X FIGHTING PACK* for its *ESWAP X PRO CONTROLLER* gamepad, officially licensed for Microsoft Xbox. Its two ergonomically-designed Xbox-style textured triggers, buttons with super-responsive tact switches for improved gaming feel, and unique durability allow for more intense fighting action than ever before.
- **eSPORTS:** The eSports segment is set for a particularly busy period, with two major racing competitions partnered by Thrustmaster: the “*Le Mans Virtual Series*” (the final of which is due to take place in December 2021) and the “*Ferrari Esports Series*” (January 2022). Meanwhile, Thrustmaster is also official partner of the FIA Rally Star program, designed to find future Fédération Internationale de l’Automobile (FIA) rally stars. Flight is also a quickly-growing segment of the eSports market: Thrustmaster is an official partner of Squadron Air to Air League (SATAL) in modern combat and also of Top Pilots, featuring civil aviation in 2021 and combat aviation in 2022.

Hercules news

The Hercules DJ Mix Room platform, launched on September 10, has been a big success, with many users attracted by its royalty-free music, enabling them to freely share their DJ sets, and customized graphics to spice up their livestreams. A new limited edition of the DJControl Inpulse 500 controller with an eye-catching look is set to be unveiled in the near future.

It was announced at the end of September that a fifth streaming service, TIDAL, would be integrated into version 5.3 of DJUCED, which is also compatible with the Windows 11 and macOS Monterey operating systems.

Financial position at September 30, 2021

At September 30, 2021, the Group had no net debt (with net debt excluding available-for-sale securities standing at negative €6.9 million). The Group’s available-for-sale securities, consisting of 443,874 Ubisoft Entertainment shares, are valued at €23 million.

Outlook

Thanks to the strong momentum of its new products and key markets, the Group is now forecasting full-year turnover in excess of €160 million, equating to growth of over 30% for 2021, and net income from ordinary activities of more than €30 million.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 10 countries (France, Germany, Spain, the UK, the United States, Canada, Italy, Belgium, Romania and China [Shanghai, Shenzhen and Hong Kong]) and distributes its products in more than 140 countries worldwide.

The Group’s mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment for end users.

Contact: Guillemot Financial Information — Telephone: +33 (0) 2 99 08 08 80 — www.guillemot.com