

Q3 2015 FINANCIAL REPORTING:
88% GROWTH

Unaudited data (in € millions) January 1, 2015 – September 30, 2015	2015	2014	Change
<u>Third quarter</u>			
Thrustmaster gaming accessories ranges	19.0	8.3	+129%
Thrustmaster	19.0	8.3	+129%
Hercules digital devices	1.9	2.6	-27%
OEM *	0.3	0.4	-25%
Hercules	2.2	3.0	-27%
Total	21.2	11.3	+88%
<u>Cumulative (9 months)</u>			
Thrustmaster gaming accessories ranges	36.5	16.2	+125%
Thrustmaster	36.5	16.2	+125%
Hercules digital devices	5.4	6.7	-19%
OEM	0.7	0.4	+75%
Hercules	6.1	7.1	-14%
Total	42.6	23.3	+83%

* Accessories developed to accompany products of third-party companies (*Original Equipment Manufacturer*).

The Group maintained strong growth of 88% in the third quarter, with €21.2 million in sales. Thrustmaster enhanced its leadership position in racing wheels by once again doubling its sales, to €19 million. Hercules, down 27%, is beginning to roll out its new mass-market DJ products for the end-of-year holiday season.

Third-quarter activity

Thrustmaster has benefited from the good crop of new car racing games, and in particular the September launch of the racing simulation title Forza Motorsport® 6.

The brand's strategy of expanding its product ecosystem around high-end Force Feedback racing wheel bases – the T300 on PlayStation®4, and the TX on Xbox One™ – has borne fruit.

The launches of

- the TX Racing Wheel Leather Edition,
- the 599XX EVO 30 Wheel Add-On Alcantara® Edition, and
- the TX Racing Wheel Servo Base and the T3PA-PRO 3-pedal pedal set

have been highly successful, allowing gamers to customize their gear for even greater levels of realism and performance. The release of the new T150 Force Feedback and T150 Ferrari Wheel Force Feedback wheels for PlayStation®4, aimed at more mass-market users, has allowed the brand to offer Force Feedback sensations in games to a new category of gamers. The first deliveries of these wheels in September also contributed to the brand's good performance over the quarter, with the quality of the Force Feedback effects provided being highly lauded by the specialized press.

Hercules

The DJControl Jogvision controller, the brand's high-end product, continues to gain momentum. Featuring completely novel functionalities in its category as well as professional Serato DJing software, this first mobile DJ controller to feature displays built into its jog wheels has been celebrated for its scratching performance, allowing Hercules to sign a

partnership deal with the Scratch DJ Academy – one of the leading DJing schools in the United States – who will use the DJControl Jogvision for its training sessions and its concerts.

Hercules is also preparing for the end-of-year holiday season with a refreshed line of mass-market DJ consoles available from USD 69/€79 – the DJControl Compact, DJControl Glow and the DJControl Instinct S Series. The DJControl Compact has been referred to as “the most complete controller in its category.” The DJControl Glow features innovative lighting effects in line with today’s “Glow”-inspired trends, bringing a whole new atmosphere of fun to parties. Last but not least, the DJControl Instinct S Series remains the benchmark for those in search of an affordable DJ controller with built-in audio.

The WAE Outdoor range of wireless speakers has expanded to include the WAE Outdoor 04Plus – a new, more powerful version of Hercules’ popular and groundbreaking Outdoor BTP04 model. A special pack of accessories is also available allowing users to get the most out of the speaker’s rugged outdoor capabilities, including a super-tough bike mount, and an exclusive backpack attachment clip.

Financial standing at September 30, 2015

The Group’s net indebtedness stood at €11 million, before taking into account Marketable Investment Securities.

The Group’s MIS portfolio was valued at €8.3 million at September 30, 2015.

Prospects

The Group forecasts growth for the fourth quarter of fiscal 2015, and a profitable year overall.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 11 countries (France, Germany, Spain, the UK, the United States, Canada, the Netherlands, Italy, Belgium, China [Hong Kong] and Romania) and distributes its products in more than 70 countries worldwide. The Group’s mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment end users.

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