

**2011 FIRST QUARTER SALES**

Unaudited data (in € millions)			
January 1, 2011 to March 31, 2011	2011	2010	Change
<b>Hercules</b>			
Digital peripherals	7.2	8.5	-15.29%
eCAFÉ™ netbooks	0.0	0.9	-
OEM	0.0	1.0	-
<b>Hercules total</b>	<b>7.2</b>	<b>10.4</b>	<b>-30.77%</b>
<b>Thrustmaster</b>			
Gaming accessories	6.2	2.7	+129.63%
OEM	0.0	0.1	-
<b>Thrustmaster total</b>	<b>6.2</b>	<b>2.8</b>	<b>+121.43%</b>
<b>TOTAL</b>	<b>13.4</b>	<b>13.2</b>	<b>+1.52%</b>

The Guillemot Corporation Group's consolidated sales figure for the first quarter of fiscal 2011 amounted to €13.4 million. Over the first quarter, sales in North America and in the BRICS countries doubled, allowing the Group to compensate for the absence of OEM and netbook sales.

Sales of Hercules digital peripherals decreased slightly, mainly due to distribution inventory levels following the end-of-year holiday period; however, sales in stores continued to show growth greater than market performance levels. Thrustmaster is continuing to grow at a steady pace and is benefiting from a very positive effect on sales by the new Sony® Gran Turismo®-licensed T500RS racing wheel, now available in Europe, the United States, Australia and Japan.

**Hercules**

**DJing:** The new DJ 4Set will be launched during the year's second quarter. This new controller offers amateur DJs and mass-market users sensations and functionalities which, up until now, have been reserved for professionals: large, touch-sensitive jog wheels which are perfect for scratching, along with access to the latest trend of mixing on four decks, as opposed to two. The DJ 4Set will therefore be positioned as the affordable, must-have solution for clubbing-oriented DJs.

**eCAFÉ™ netbooks:** The new range of netbooks was recently unveiled, providing new advances for mobile users. The new eCAFÉ™ Slim HD, to be launched in May, will be the slimmest and lightest model in its category, weighing in at just 880g, and will let users watch high-definition movies. The eCAFÉ™ EX HD model will provide record battery life of more than thirteen hours in real-use conditions, while its HDMI port will let users watch high-definition movies on a large external TV set or screen.

**Speakers:** Hercules has recently expanded its range with the *Hercules XPS Diamond 2.0 USB* kit, composed of two mini-speakers in the growing USB speakers segment. This unique diamond-shaped creation, which will be available as of May, has been created mainly for female users keen to add a touch of glamour and style to their computer.

**Thrustmaster**

**Disney-licensed range:** In the second quarter, Thrustmaster will launch new products based on the very highly-anticipated Cars 2 license, timed to coincide with the movie's release. These new products will be aimed at users of the PlayStation® 3, Nintendo® Wii and 3DS™ consoles.

**T500RS racing wheel:** The T500RS continues to establish itself in the gaming community, and is set to become the worldwide benchmark wheel for car racing fans: no less than eight cockpit manufacturers have adapted their hardware to this new wheel. Its unrivaled performance and the awards it has already received in the press around the world ensure a promising future for the T500RS, as evidenced by the enthusiasm displayed by racing game developers to make their future titles compatible with this wheel, thereby providing the very best gaming sensations for users.

**Financial standing at March 31, 2011**

- Net indebtedness (excluding Marketable Investment Securities): €2.5M
- MIS portfolio value: €6.5M

**Prospects**

Its ensemble of new products, combined with the success of its current ranges, will allow the Group to accelerate the rollout of its product lines on an international level, and strengthen its presence in its markets. The Group forecasts sales growth for the entire fiscal year.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 11 countries including France, Germany, the UK, the United States, Canada, Belgium, Holland, Hong Kong, Spain, Romania and Italy, and distributes its products across more than 50 countries worldwide.

The Group's mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment end users.

Contact: Guillemot Financial Information – Tel.: +33 (0) 2 99 08 08 80 - Fax: +33 (0) 2 99 93 20 80 – [www.guillemot.com](http://www.guillemot.com)