

2017 First-half turnover: Growth of 29%

| Unaudited data (in € millions) January 1, 2017 – June 30, 2017 | 2017 | 2016 | Change |
|---|-------------|-------------|-------------|
| Second quarter | | | |
| Thrustmaster gaming accessories ranges | 14.5 | 9.8 | +48% |
| Thrustmaster total | 14.5 | 9.8 | +48% |
| Hercules digital devices | 0.6 | 1.5 | -60% |
| OEM* | 0.0 | 0.2 | - |
| Hercules total | 0.6 | 1.7 | -65% |
| Total | 15.1 | 11.5 | +31% |
| Q1 + Q2 total | | | |
| Thrustmaster gaming accessories ranges | 24.8 | 16.4 | +51% |
| Thrustmaster total | 24.8 | 16.4 | +51% |
| Hercules digital devices | 1.3 | 3.9 | -67% |
| OEM* | 0.4 | 0.2 | +100% |
| Hercules total | 1.7 | 4.1 | -59% |
| Total | 26.5 | 20.5 | +29% |

* Accessories developed to accompany products of third-party companies (*Original Equipment Manufacturer*).

The Group's turnover for the first half of fiscal 2017 amounted to €26.5 million, up 29%. The Group is reinforcing its growth in Europe, and taking full advantage of Thrustmaster's international momentum, particularly in North America.

This growth accelerated during the second quarter, at +31%, with turnover of €15.1 million. Wholesalers as well as retail and e-tail chains are putting a significant focus on Thrustmaster's new PC and console accessories, for the launches of blockbuster video games (Gran Turismo® Sport, Forza Motorsport® 7, Project CARS® 2...) very highly anticipated by the communities of gamers on PS4™, Xbox One® and PC.

In line with forecasts, the permanent cessation of the sale of multimedia speakers and webcam product lines resulted in a significant decrease with respect to Hercules' turnover over the first half of the year, with the brand's activities now exclusively centered on its DJing and WAE wireless speaker ranges.

Activity

Thrustmaster

➤ Racing wheels range: At the recent E3 video game expo in Los Angeles, California, Thrustmaster unveiled two new high-end racing wheels at the booths of Sony and Microsoft. Thrustmaster's T-GT wheel – officially licensed for Gran Turismo® – was featured in twelve racing pods in Sony's demo area for the upcoming game Gran Turismo® Sport, slated for launch on October 18. This competition-grade wheel is the result of years of collaborative development between Thrustmaster's engineers and the creators of the game Gran Turismo®, and incorporates exclusive features fully exploited by the game. A new Thrustmaster racing wheel for Xbox One® and Xbox One® X, the TS-XW Racer, was given the spotlight at Microsoft's booth in two racing simulators set up specially for the new game Forza Motorsport® 7, to be launched on October 7. Thrustmaster also announced its new partnership with Sparco®, the world-famous motorsports equipment manufacturer. Thanks to this partnership, Thrustmaster will provide eSports racers with innovative solutions bringing them closer than ever before to real-world car racing: the first joint effort, an official replica of the Sparco® P310 sports steering wheel, will be featured in Thrustmaster's new TS-XW Racer.

➤ Joysticks: A new joystick for Xbox One® was also unveiled at E3 2017. The first joystick for Xbox One® and officially licensed for the console, the T.Flight Hotas One flight stick will provide gamers with a unique experience in space and flight simulation games.

Hercules is now focused on the world of music and parties, and has initiated a wide-ranging innovation plan with its Research and Development teams, incorporating the latest design thinking techniques. This initiative – a tried-and-tested approach in Silicon Valley – is already giving the brand’s producers a real advantage with respect to their innovation process, and the Group is now paving the way for the success of its new products in 2018.

Prospects

The Group is combining the launches of its new high-end racing wheels with the releases of very highly-anticipated racing games both on PC and the latest consoles, and is focusing on extending its leadership in terms of providing all the best gear for the new generation of eSports and simulation gamers.

The Group now forecasts double-digit sales growth and a positive operating result for fiscal 2017.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 11 countries (France, Germany, Spain, the UK, the United States, Canada, the Netherlands, Italy, Belgium, China [Hong Kong] and Romania) and distributes its products in more than 85 countries worldwide. The Group’s mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment end users.

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