

Q2 2015 SALES: STRONG GROWTH OF +120%

Unaudited data (in € millions) January 1, 2015 – June 30, 2015	2015	2014	Change
Second quarter			
Thrustmaster gaming accessories ranges	11.1	4.2	+164.29%
Thrustmaster total	11.1	4.2	+164.29%
Hercules digital devices	1.5	1.7	-11.76%
OEM (*)	0.4	0.0	-
Hercules total	1.9	1.7	+11.76%
Total	13.0	5.9	+120.34%
Q1 + Q2 total			
Thrustmaster gaming accessories ranges	17.5	7.9	+121.52%
Thrustmaster total	17.5	7.9	+121.52%
Hercules digital devices	3.5	4.1	-14.63%
OEM	0.4	0.0	-
Hercules total	3.9	4.1	-4.88%
Total	21.4	12.0	+78.33%

(*) Accessories developed to accompany products of third-party companies (*Original Equipment Manufacturer*).

For the second quarter of fiscal 2015, the Group's sales increased by 120% to €13 million.

Thrustmaster achieved growth of 164% for a total of €11.1 million, driven by sales of racing wheels and joysticks in both the PC and console segments.

Hercules grew by 12%, including sales of mass-market Hercules DJ controllers, WAE wireless speakers and OEM products.

Acceleration of international expansion

North American and Asia-Pacific sales drove growth, with an increase of more than 250% for the quarter. The success of Thrustmaster's product lines in China, where the Group continues to strengthen its presence, has contributed to higher sales in Asia. Sales in Europe have doubled thanks to the penetration of new distribution networks in two very dynamic markets: the United Kingdom, and the Nordic countries.

Thrustmaster

Different products played important roles in terms of the growth achieved over the quarter:

- The T300 RS and T300 Ferrari GTE racing wheels have won the allegiance of serious gaming fans, becoming must-haves in order to get the most out of the latest racing games such as Project CARS, released in the spring. The T300 RS is a high-end Force Feedback wheel officially licensed for PlayStation®4, and featuring a Ferrari license as well for the GTE version. Both editions are fully compatible with a complete ecosystem of Thrustmaster racing accessories (interchangeable wheel wrapped in leather, Alcantara, professional-grade pedal set, shifter...).
- The HOTAS Warthog and T.Flight Hotas X joysticks achieved remarkable growth over the period. A high-end joystick licensed by the U.S. Air Force, the HOTAS Warthog – a replica of the flight controls on the A-10C attack aircraft – has become the gold standard in the aerial combat joysticks market. The T.Flight Hotas X, a more mass-market device, features a detachable throttle and is the most complete joystick in its category.

The aerial gaming market is growing quickly, with new Free-to-play games which are enjoying global success and bringing together communities of many millions of gamers.

Hercules

- DJControl Instinct, a full-featured mass-market mixing controller, is the spearhead in the brand's DJ range and continues to make progress.
- Hercules Universal DJ was one of the brand's bestsellers during the period. Its innovative new "party everywhere" concept, allowing users to mix with all of their screens and vote for playlists, has generated strong interest in the market.
- The Hercules WAE Outdoor 04Plus wireless speaker is getting off to a very good start. Sales for the Outdoor range are progressing nicely, with another new Outdoor speaker to be launched during the second half of the year as well.

Prospects

The Group will launch new products during the year's second half, and will continue to deploy sales and marketing teams in the most dynamic regions.

The accessories market will get a boost thanks to the growth of the installed base of consoles, as well as due to the current crops of games which are particularly rich in terms of car racing and space simulation titles.

The Group forecasts new double-digit growth for the second half of the fiscal year.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Herules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 11 countries (France, Germany, the UK, Spain, the United States, Canada, Belgium, the Netherlands, Hong Kong, Romania and Italy) and distributes its products in more than 60 countries worldwide. The Group's mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment end users.

Contact: Guillemot Financial Information – Telephone: +33 (0) 2 99 08 08 80 – Fax: +33 (0) 2 99 93 20 80 – www.guillemot.com