

## **2018 FIRST-QUARTER TURNOVER: +46%**

Unaudited data (in € millions) January 1, 2018 to March 31, 2018	2018	2017	Change
<b>Thrustmaster</b>	<b>16.0</b>	<b>10.3</b>	<b>+55%</b>
Gaming accessories	16.0	10.3	+55%
<b>Hercules</b>	<b>0.7</b>	<b>1.1</b>	<b>-36%</b>
Digital peripheral devices	0.7	0.7	0%
OEM*	0.0	0.4	-
<b>TOTAL</b>	<b>16.7</b>	<b>11.4</b>	<b>+46%</b>

(\*): Accessories developed in order to accompany products of third-party companies (Original Equipment Manufacturer).

During the first quarter of 2018, the Group posted turnover of €16.7 million, up 46%. The good momentum on the part of Thrustmaster (+55%) is due to the performance of its PC and game console racing wheels (+94%) – sales of which grew strongly in the Asia-Pacific region, tripling over the period – and to the ramping-up of demand in North America.

Excluding OEM, Hercules generated stable sales with a return to growth for the Hercules DJing department in the first quarter, where sales were up by 8%.

### **New Thrustmaster products:**

➤ **Racing wheels:** Thrustmaster further expanded its racing products ecosystem for the world of PlayStation®4 with the launch in mid-March of a display device incorporating Bluetooth® wireless technology: the BT LED Display. Thanks to its LEDs, the device lets users display all of the main information needed to optimize their performance, right in the same place. This solution is aimed at all racing fans on PlayStation®4, whether they use a racing wheel or a gamepad in their games.

Under its official license from Sparco, the world-famous racing equipment brand, Thrustmaster released the TSS Handbrake Sparco Mod, the third product resulting from this partnership. This progressive handbrake, which also transforms into a sequential shifter, has been specially designed for PC gamers: its goal is to let users enjoy an ultra-realistic racing experience.

➤ **Gaming headsets:** In March, Thrustmaster released two officially-licensed Far Cry® 5 gaming headsets to coincide with the launch of Ubisoft's latest blockbuster game: the Y-300CPX Far Cry® 5 Edition and Y-350CPX 7.1 Powered Far Cry® 5 Edition models.

In order to meet the needs of all gamers (and of fans of the Far Cry franchise, in particular), these two high-end headsets provide exceptional audio quality and feature a distinctive design inspired by the world of Far Cry.

**New Hercules products:** The brand's teams are at work on the upcoming DJ product lines, as well as on new technologies which will be featured in WAE wireless speakers.

### **Financial standing at March 31, 2018**

- Net cashflow (excluding Marketable Investment Securities) was positive, at €+2.3 million.
- The Group's Marketable Investment Securities portfolio value stood at €30.4 million.

### **Prospects**

Guillemot Corporation is adding to its lineup of products, and expanding its global presence. The Group forecasts new growth in terms of both its turnover, and its operating income.

Guillemot Corporation is a designer and manufacturer of interactive entertainment hardware and accessories. The Group offers a diversified range of products under the *Hercules* and *Thrustmaster* brand names. Active in this market since 1984, the Guillemot Corporation Group is currently present in 11 countries (France, Germany, Spain, the UK, the United States, Canada, the Netherlands, Italy, Belgium, China [Shanghai, Hong Kong] and Romania) and distributes its products in more than 85 countries worldwide.

The Group's mission is to offer high-performance, ergonomic products which maximize the enjoyment of digital interactive entertainment for end users.

Contact: Guillemot Financial Information – Telephone: +33 (0) 2 99 08 08 80 – [www.guillemot.com](http://www.guillemot.com)